

Jon White Inc. – Fleet Management Consulting & Teaching

Capabilities Statement and Domain of Expertise

The Jon White Inc. (JWI) fleet management consulting brings forward over 40 years of fleet management experience. The focus is to generate cost savings initiatives for the transportation industry and fleets of North America, with emphasis on maintenance operations, asset life cycle costs as well as the technologies which support and achieve proven and measurable, minimal costs in this arena of transportation.

In general the JWI business philosophy is to understand the customer's needs and integrate the client into the solution while customizing efficient solutions to meet the challenges each client faces in today's fleet environment.

JWI offers a spectrum of experience utilizing fleet consulting associates. The JWI team of experienced fleet professionals delivers financial, human capital management, customer relationship, vehicle asset fleet management and supply chain management systems solutions which incorporate streamlined business process change management, and robust technology.

The JWI team overall goal with regard to the entire vehicle asset management spectrum, is to yield a base of vehicle assets which provide maximum availability for mission success while at the same time requiring minimal costs.

Capabilities of JWI fleet consulting and teaching include:

- Industry Best Practices Assessment
 - Vehicle Asset Life Cycle and Capital Planning
 - Fleet Maintenance Operations
- Enterprise Fleet Asset Purchasing
- Maintenance Shop Consolidation
- Fleet Asset Right Sizing
- Strategic Vendor Management Analysis
- Supply Chain Management / Strategic Vehicle Parts Partnership
 - Assessment of Existent Maintenance Replacement Parts Management
 - Development and Implementation of Custom Strategic Parts and Supply Chain Management Solutions
- Fuel Management and Fuel Site Control
- Fleet Asset Management Systems
 - Requirements
 - Implementation
 - Metrics Definition and Analysis
- Managing Fleet Asset Telematics
- Evaluating Fleet Risk Analysis
- Outsourcing vs Insourcing Analysis
- Fleet Staffing Analysis (Mechanics & support personnel)